



**BLUE VALLEY SCHOOLS**  
*Education Beyond Expectations*

**FINANCE AND OPERATIONS BOARD ADVISORY COMMITTEE  
MEETING MINUTES**

Date: May 4, 2023

Time: 7:30 a.m.

Place: District Office Board Room

Members Present: Jason Anderson, Farah Azaz, Jason Gillam, Kyle Hayden, Sara Holmes, Patrick Hurley, Bob Johnson, Kasey Johnson, Carrie Myers, Jeremy McFadden, Jim McMullen, Kelly Ott, Lou Pisani, Charles Rathbun, Tom Robinett, Jake Slobodnik, Brenda Stasiulis, and Michelle Tilburg

Members Absent: Tamara Sandage

- 1.) **Welcome and Agenda Review** - Kyle Hayden, Deputy Superintendent, welcomed everyone and gave a general district update to the committee
- 2.) **Bond Sale Resolution** – Jeremy McFadden, Executive Director of Finance, reviewed the bond sale resolution and notice of sale documents that will be presented for Board of Education approval on Monday, May 8<sup>th</sup>. The bond sale resolution provides authority for district staff, municipal advisors, and bond counsel to prepare for the sale of Series 2023-AB bonds.
- 3.) **Quarterly Investment Report**– Jeremy McFadden, Executive Director of Finance, reviewed the quarterly investment report as of March 31, 2023.
- 4.) **Bids and Contracts** - Director of Business Operations, Jason Gillam and Director of Facilities and Operations, Jake Slobodnik, presented the following:

**DESIGN & CONSTRUCTION CONTRACTS**

**Land Purchase - MS #11** from Bonita Investors, LLC c/o Drake Development (Bond \$1,300,000.00)

**Communications Facility Lease Agreement (10 Yrs.)** – from T-Mobile Central LLC for BVSU Campus (Revenue \$440,212.83)

**Playground Improvements** – from Athco Acquisition Corp. for Stilwell Elementary School (Bond \$244,060.00)

**Return Fan Replacement** – from Trane USA Inc for BVN PAC (Capital Outlay \$62,100.00)

## **BIDS**

**20003 Cabling Services RFP (23-074)** – from Envision Technology Group for Blue Valley Academy (Bond \$78,836.50 Estimated)

**20003 Cabling Services RFP (23-081)** – from Envision Technology Group for Timbercreek Elementary (Bond \$112,482.50 Estimated)

**20003 Cabling Services RFP (23-082)** - from Envision Technology Group for Wolf Springs Elementary (Bond \$88,891.00 Estimated)

**20014 Copier and Smart Laser Printer Services RFP** Year 4 of 6 (2023-24) – from ImageQuest for all District locations (Capital Outlay \$904,136.16 Estimated)

**20022 Electrical Services RFP (23-24)** – Year 4 of 5 from MC Electric \$600,000.00 Estimated, KASA Electric \$50,000.00 Estimated, Apple Electric \$50,000.00 Estimated for District Wide (Capital Outlay \$700,000.00 Estimated)

**22018 Pest Control RFP (23-24)** Year 2 of 5 – from American Pest Management for District Wide (Capital Outlay \$81,592.00 Estimated)

**22030 Waste Pumping Service (23-24)** Year 2 of 5 – from K-Mel Industries, Inc. (Honey Wagon) for District Wide (Capital Outlay \$104,840.00 Estimated)

**23001 Integrated Library System RFP** – from Follett Content Solutions, LLC (Capital Outlay \$320,323.09 Estimated)

**23017 Prime Food Vendor RFP** Year 1 of 5 (2023-24) – from US Food Service for All District Locations (Food & Nutrition \$3,800,00.00 Estimated)

**23024 Produce RFP** Year 1 of 3 (2023-2024) – from C&C Produce for All District Locations (Food & Nutrition \$603,445.50 Estimated)

**23026 Musical Instruments** – from Ernie Williamson Music \$799.97, KC Strings \$13,093.00, Manning Music \$11,350.00, Meyer Music \$1,890.00, Palen Music \$91,359.79, Steinway Piano \$3,499.00, Steve Weiss \$6,666.00, West Music \$2,425.54 for District Wide (Capital Outlay \$135,232.66)

**23029 Beverages** (2023-2024) – from Keurig Dr. Pepper \$ 72,365.30, Heartland Coca-Cola \$139,828.98, Hiland Dairy \$52,381.75, US Foods \$132,812.69 for All District locations (Food & Nutrition \$397,388.72 Estimated)

**23030 Bread** (2023-2024) – from Roma Bakery for All District locations (Food & Nutrition \$98,370.70 Estimated)

**23031 Milk & Dairy** (2023-2024) – from Hiland Dairy-KC for All District locations (Food & Nutrition \$504,550.00 Estimated)

**23032 Pizza** (2023-2024) – from Hut American Group (Pizza Hut) for All District locations (Food & Nutrition \$334,950.00 Estimated)

**23033 Smoothies** (2023-2024) – from Smoothie King for All District locations (Food & Nutrition \$59,700.00 Estimated)

### **STATE & LOCAL CONTRACTS – PURCHASES**

**American Digital Security** - This purchase will be used to upgrade cameras at BVNW High School. (Bond \$79,367.79)

**Brady Industries** - This purchase is for foaming hand soap for the 2023-24 school year. (General Fund \$36,000.00 Estimated)

**CDW-G** – Purchase of new Juniper network switches and license for 3 years for BVSD. (Bond \$178,935.00 Estimated)

**CDW-G** – Purchase of projectors for Oxford Middle Schools projector refresh project. (Bond \$205,500.00 Estimated)

**Conference Technologies Inc.** - Purchase to replace the old projectors at Hilltop in Conference B with a new laser based projectors. (Bond \$22,271.84 Estimated)

**Dell Computer Corp** – Purchase to replace the High School Engineering Lab computers. (Bond \$350,146.85 Estimated)

**Eagle Technologies** - Purchase of Commvault to back up data for BVITS and provide license for the backup servers. (Bond \$173,850.00)

**Gaumard Scientific Company, Inc.** – Purchase of medical simulator mannequin for CAPS. (Capital Outlay \$42,244.00)

**Lankford Enterprises Inc.** – Complete sand down and refinish of Oxford Middle School Gym (Capital Outlay \$30,390.00)

### **CURRICULUM**

**Cidilabs** - Renewal purchase of DesignPlus 3 year subscription . This is a SaaS subscription to use DesignPLUS - Design Tools for Canvas, which includes the Design Tools, Multi-Tool, and Upload/Embed Image LTI tool. (Learning Resources)

**2020/2021-2022/2023**  
\$23,100.00

**2023/2024 – 2025/2026**  
\$30,822.00 Estimated

**Houghton Mifflin Harcourt Publishing Company** - This purchase request includes printed consumable materials and digital access to learning resources and assessments for students in Reading Strategies in Middle Schools and High Schools. (Learning Resources)

2021/2022  
N/A

2022-2023  
\$28,280.40 Estimated

**Macmillan Holdings DBA MPS** - This purchase request is for a new print and digital resource for AP Statistics for teachers and students. (Learning Resources)

2022/2023  
N/A

2023/2024 – 2028/2029  
\$70,141.05 Estimated

**McGraw-Hill Education** - This purchase renews the digital components for the High School course Health for two years. (Learning Resources)

2021/2022  
N/A

2022-2023  
\$88,834.80 (2 years) Estimated

**McGraw-Hill Education** - This is a purchase for new resources for High School Zoology. (Learning Resources)

2021/2022  
N/A

2022-2023  
\$79,953.31 (7 years) Estimated

**Savvas Learning Company LLC**- This purchase renews the digital resources for the High School course Anatomy & Physiology for one additional year. (Learning Resources)

2021/2022  
N/A

2022-2023  
\$53,000.00 Estimated

**Savvas Learning Company LLC** - This purchase renews the digital resources for Middle School & High School ELA Courses for one additional year. (Learning Resources)

2021/2022  
N/A

2022-2023  
\$338,600.00 Estimated

**Teacher's Curriculum Institute LLC (TCI)** - This purchase will renew access for 2 years to Teacher's Curriculum Institute (TCI) Science digital resources for elementary teachers and students. (Learning Resources)

2021/2022  
N/A

2022-2023  
\$438,760.00 (2 Years) Estimated

**Teacher’s Curriculum Institute LLC (TCI)** - This purchase will renew access for 1 year to TCI Social Studies for students in grades 6 and 8. It is for the digital resources social studies teachers in grades 6 & 8 and students in these grade levels. (Learning Resources)

2021/2022  
N/A

2022-2023  
\$98,600.00 Estimated

**CONTRACTS**

**CDW-G** - This purchase is for the Jamf Connect software. This is a cloud hosted environment in Assure that will be used for authentication and account management for new Mac Customers in BVSD. (Capital Outlay)

2021/2022  
N/A

2022/2023  
\$40,750.60

**CDW-G / Sirius** - This purchase is for firewall security software. (Capital Outlay)

2021/2022  
N/A

2022/2023  
\$69,600.63

**CDW-G / Sirius** - This purchase is for migrating the data center firewall security from on premises to the cloud. (Capital Outlay)

2021/2022  
N/A

2022/2023  
\$47,300.00

**EMS Linq** - Year 2 of 4 year annual subscription/maintenance agreement with EMS Linq for the district Point of Sales and Food Service meal payment software. (Food & Nutrition)

2022/2023  
\$30,900.00

2023/2024  
\$30,900.00

**Frontline Technologies Group LLC** – This purchase is for year two of a three year agreement with Frontline Technologies Group for Recruiting & Hiring Solution, Employee Evaluation Management, Professional Learning Management and Absence and Substitute Management Solutions. (Capital Outlay)

2022/2023  
\$98,483.59

2023/2024  
\$103,407.80

**Imagine Learning** - Renewal of Edgenuity which is our credit recovery platform. Edgenuity is used to support students to recover credits. (Learning Resources)

2022/2023  
\$27,500.00

2023/2024  
\$27,500.00

**Johnson County Community College** - This is a one year extension of the MOU with Johnson County Community College for the District's employment of a Blue Valley Career Technology Education Liaison as part of our Career Ready Partnership. (General Fund)

<u>2022/2023</u>	<u>2023/2024</u>
\$30,000.00 Estimated	\$30,000.00 Estimated

**KONE Inc.** - This agreement is for the District's yearly elevator service and wireless phone monitoring 24/7 connection with remote monitoring. (Capital Outlay)

<u>2022/2023</u>	<u>2023/2024</u>
\$42,104.64 Estimated	\$46,375.00 Estimated

**Nearpod** – Purpose: Year 3 of 3 - Nearpod's Platform contains lessons, videos, and activity creation. Unlimited access to the Nearpod's Lesson Library featuring 7,500+ lessons for grades K-12 in all core subjects. (Learning Resources)

<u>2022/2023</u>	<u>2023/2024</u>
\$101,278.75	\$109,398.34

**Petermann STS LLC** - This agreement is for the lease and maintenance portion of the Student Transportation contract for busing services for the 23-24 school year. Note that Petermann STS, LLC is owned by Durham School Services. (Capital Outlay)

<u>2022/2023</u>	<u>2023/2024</u>
\$796,110.60 Estimated	\$818,339.88 Estimated

**Petermann STSA LLC** - This agreement is for the operations portion of the Student Transportation contract for busing services. Note that Petermann STSA, LLC is owned by Durham School Services. (General Fund, SPED)

<u>2022/2023</u>	<u>2023/2024</u>
\$7,730,577.00 Estimated	\$6,753,182.00 Estimated

**Public Consulting Group (PCG)** - The licensed agreement with Public Consulting Group, to provide services for billing Medicaid reimbursable services, provided for eligible students. (Special Education)

<u>2022/2023</u>	<u>2023/2024</u>
\$18,000.00 Estimated	\$20,000.00 Estimated

**Renaissance Learning Inc.** - Fastbridge is a MTSS-aligned assessment platform that helps ensure we have all necessary assessment tools (screening, benchmarking, progress monitoring) for Reading, Math and Behavior as we build our MTSS structure. (Capital Outlay)

2022/2023  
N/A

2023/2024  
\$89,220.00

**Summit Behavioral Services LLC** - A student will receive services from Summit Achievement Center until or if they are able to return to a Blue Valley classroom. This is an IEP team decision. Summit Achievement Center will implement programming for the student. (SPED)

2021/2022  
N/A

2022/2023  
\$32,000.00 Estimated

**YMCA of Kansas City** - Contract is for facility rental for the YMCA before and after school program, and summer day care program. (Revenue)

2022/2023  
\$444,337.50 Est. Revenue

2023/2024  
\$516,675.50 Est. Revenue

**5.) Committee Membership** – Kyle Hayden, Deputy Superintendent, informed the committee members whose two-year terms are expiring how they could reapply if interested in continuing to serve on the Finance and Operations Committee. New appointments are planned for approval by the Board of Education at the June 12<sup>th</sup> meeting.

The next Finance & Operations Advisory Committee meeting is scheduled for June 8, 2023.